

## Budget Overview\_2025-2026\_\_Report

|                                                   | Total               |
|---------------------------------------------------|---------------------|
| <b>Income</b>                                     |                     |
| Art Contest                                       | 3,000.00            |
| Bank Interest                                     |                     |
| US Bank Credit Card Reward{564}                   | 1,800.00            |
| <b>Total for Bank Interest</b>                    | <b>\$1,800.00</b>   |
| Donations                                         | 800.00              |
| Gift Store Sales Income                           | \$120,000.00        |
| Non taxable Welcome Center Sales                  |                     |
| Non taxable Sales                                 |                     |
| CWC-Food                                          | \$12,000.00         |
| SEES Candy                                        | 42,000.00           |
| <b>Total for CWC-Food</b>                         | <b>\$54,000.00</b>  |
| Ecommerce Out of State                            | 800.00              |
| <b>Total for Non taxable Sales</b>                | <b>\$54,800.00</b>  |
| Non Tax Ticket                                    |                     |
| Park Passes                                       | 30,000.00           |
| <b>Total for Non Tax Ticket</b>                   | <b>\$30,000.00</b>  |
| <b>Total for Non taxable Welcome Center Sales</b> | <b>\$84,800.00</b>  |
| Online Sales                                      |                     |
| Ecommerce In State California                     | 800.00              |
| <b>Total for Online Sales</b>                     | <b>\$800.00</b>     |
| <b>Total for Gift Store Sales Income</b>          | <b>\$205,600.00</b> |
| Partnership Funding                               |                     |
| San Bernadino County                              | 10,000.00           |
| Town of Yucca Valley                              | 120,000.00          |
| <b>Total for Partnership Funding</b>              | <b>\$130,000.00</b> |
| Sponsorship Packages                              | \$40,000.00         |
| Certified                                         | 3,600.00            |
| Sales                                             | 0.00                |
| <b>Total for Sponsorship Packages</b>             | <b>\$43,600.00</b>  |
| <b>Total for Income</b>                           | <b>\$384,800.00</b> |
| <b>Cost of Goods Sold</b>                         |                     |
| Cost of Goods Sold                                |                     |
| CWC Cost of Goods Sold                            | 85,000.00           |
| Park Passes                                       | 27,000.00           |
| SEES Cost of Goods                                | 34,000.00           |
| <b>Total for Cost of Goods Sold</b>               | <b>\$146,000.00</b> |
| <b>Total for Cost of Goods Sold</b>               | <b>\$146,000.00</b> |
| <b>Gross Profit</b>                               | <b>\$238,800.00</b> |

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|                                                  | Total               |
|--------------------------------------------------|---------------------|
| Expenses                                         |                     |
| Credit Card Merchant fee                         |                     |
| Credit Card Fee                                  | 3,600.00            |
| <b>Total for Credit Card Merchant fee</b>        | <b>\$3,600.00</b>   |
| Dues and Subscriptions                           | \$8,000.00          |
| CWC Designation                                  | 5,000.00            |
| <b>Total for Dues and Subscriptions</b>          | <b>\$13,000.00</b>  |
| Gift Shop discount (deleted)                     | 300.00              |
| Insurance                                        | 4,500.00            |
| Janitor Service                                  | \$4,000.00          |
| Janitorial Supplies                              | 1,200.00            |
| <b>Total for Janitor Service</b>                 | <b>\$5,200.00</b>   |
| Marketing Expense                                | \$10,000.00         |
| Art Contest Marketing                            | 1,500.00            |
| Special Meeting/Event Expense                    | 1,200.00            |
| Travel                                           |                     |
| CWC Conference                                   | 3,000.00            |
| <b>Total for Travel</b>                          | <b>\$3,000.00</b>   |
| Website                                          | 5,000.00            |
| <b>Total for Marketing Expense</b>               | <b>\$20,700.00</b>  |
| Miscellaneous                                    | 25.00               |
| Office Equipment & Supplies                      | \$4,000.00          |
| Badges - Uniforms                                | 500.00              |
| Gift Shop/Building Accessories                   | 5,200.00            |
| <b>Total for Office Equipment &amp; Supplies</b> | <b>\$9,700.00</b>   |
| Payroll Expenses                                 |                     |
| Mileage                                          | 1,200.00            |
| Payroll Tax Expense                              | 19,000.00           |
| Staff Appreciation Dinner                        | 1,200.00            |
| Wages                                            | 205,000.00          |
| <b>Total for Payroll Expenses</b>                | <b>\$226,400.00</b> |
| Professional Fees                                | 2,000.00            |
| Utilities Expense                                |                     |
| Drinking Water                                   | 550.00              |
| DRTA Phone- Internet Expense                     | 3,000.00            |
| <b>Total for Utilities Expense</b>               | <b>\$3,550.00</b>   |
| <b>Total for Expenses</b>                        | <b>\$288,975.00</b> |
| <b>Net Operating Income</b>                      | <b>-\$50,175.00</b> |
| Other Income                                     |                     |

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|                  |  |              |
|------------------|--|--------------|
|                  |  | Total        |
| Other Expenses   |  |              |
| Net Other Income |  |              |
| Net Income       |  | -\$50,175.00 |